# Service Overview
Locums VMS/MSP

## The HWL Difference

HWL, founded in 2016, redefines locums staffing with solutions purpose-built for physicians—not adapted from nursing or general staffing systems. Our vendor-neutral model opens access to a broad network of agencies under a single agreement, giving clients flexibility and cost efficiency. What truly sets HWL apart is our end-to-end service: we manage every aspect of the locums process, from requisition and candidate sourcing to credentialing, timekeeping, and invoicing—ensuring a seamless experience for both clients and providers.

## Vendor Neutrality

HWL is distinguished by its **100% vendor-neutral approach**, which means no conflicts of interest in our solutions. By not having any staffing agency ownership HWL ensures transparency and fair competition among vendors. This independence allows us to focus solely on delivering the best outcomes for our clients, promoting a competitive environment that naturally drives down costs.

## Customizable and Integrated Technology

Our proprietary VMS platform is owned, built, maintained and upgraded by our own team of engineers. This platform is highly customizable, providing seamless integration capabilities and is purpose-built for the locum's workforce. It supports client-driven configurations to optimize your locum tenens management, enhance visibility, and streamline operations across all aspects—recruitment, onboarding, compliance, and reporting.

## Cost Savings and Efficiency

**Holistic Cost Containment:** HWL leverages proprietary market intelligence to bring down costs. Our model ensures cost savings by shifting contingencies to internal agency models and optimizing compensation models.

**Real-Time Analytics and Reporting:** With an embedded analytics suite, organizations can forecast spend, monitor usage, and ensure process efficiency, all of which contribute to significant cost savings.

**Competitive Marketplace Dynamics:** HWL's open and transparent bidding model fosters supplier competition, driving down locum costs by aligning rates with true market value and eliminating hidden markups.

**Expansive Agency Network:** Access to over 135 actively engaged agencies ensures robust candidate flow and competitive sourcing, offering you a strong return on investment.

**Dedicated Account Services:** Our teams consist of former in-house recruiters and locum's experts who provide ongoing support and ensure compliance throughout the entire process.

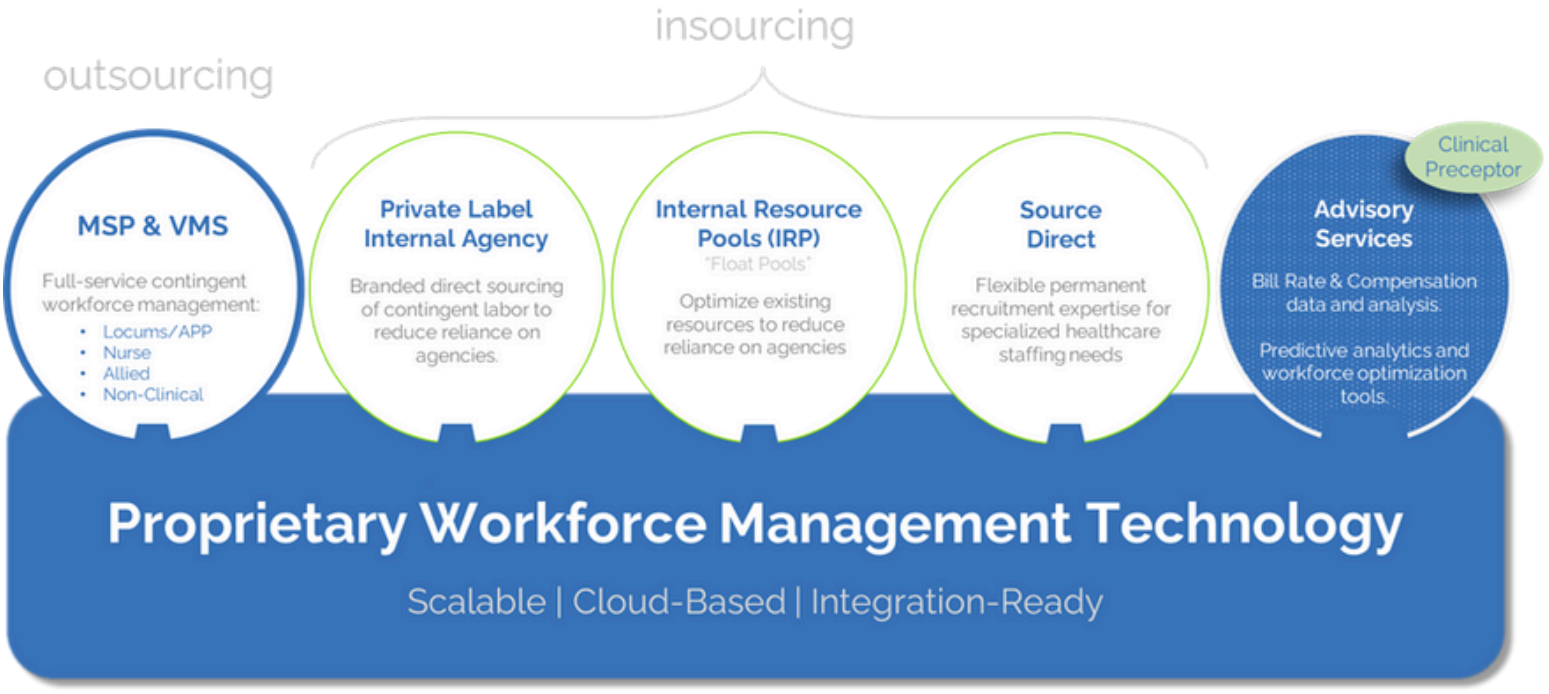
## Proven Results

HWL's success stories, such as partnerships with the University of Vermont Health Network and Banner Health, showcase our ability to drive efficiencies, reduce administrative burdens, and enhance patient care through better locum management solutions.

## Empowering Organizations

At HWL, we empower healthcare organizations by improving their physician and provider strategies. By tailoring our VMS/MSP solutions to meet the unique needs of each client, we ensure that organizations see real, measurable improvements in locum placement and management.

In conclusion, our vendor-neutral, client-first approach combined with our market expertise makes HWL the superior choice for healthcare organizations looking to revolutionize their locums VMS/MSP strategy. Choose HWL to unlock cost savings, enhance competition, and improve locum management processes.




## Unlock the Power of Vendor-Neutral Locums Management

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